



OAKWYN REALTY

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[www.oakwyn.com](http://www.oakwyn.com)

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# OAKWYN REALTY

## CORE VALUES

### **PUT PEOPLE FIRST.**

Put the relationship side of business first. It's the most important part of what we do. Be respectful. Listen intently. Anticipate issues. And strive to make meaningful connections. We believe when we put relationships above all else, in every instance, everyone wins.

### **PROVIDE INNOVATIVE SERVICE.**

What can you do today that has never been done before? To change the way the industry works, we have to change how we work. So question everything. Find new ways to do old things. Surpass your client's expectations in even the smallest of ways.

### **CREATE COMMUNITY.**

Though we have seven CORE VALUES, this one stands just a tiny bit above the rest. We're all in this together. We're creating a community of agents in a purpose-built environment that feels like home. But community is really in the hands of its members. We can create the environment, but it's up to you to support, celebrate and encourage one another. And to live our values. Oakwyn should feel like a happy, extended family.

### **PURSUE LEARNING AND GROWTH.**

New learning is an ongoing part of your job. It can be formal coursework or self-initiated learning. But we believe the only way to improve personally and professionally is to seek out and incorporate continuous training into your practice. And read. Lots.



### **BE REAL ESTATE NERDS.**

Love what you do. A lot. And find new ways to love it each and every day. There's so much to learn, so many new trends to stay on top of in our industry. Relationships to build. Goals to meet. Be a student of our craft, and share what you learn with your peers. Your passion is infectious.

### **LEAD BY EXAMPLE.**

Be the change you wish to see in the world. That's Gandhi. And it's good advice. Model the behaviour you'd like to see in the office, out in the field, and at industry events. What are Oakwyn-like characteristics? Energy. Transparency. Humility. Wit. Passion. Trust. Intelligence. Be those things, and you'll be part of the change.

### **DRIVE AND EMBRACE CHANGE.**

We work in a dynamic, always-changing business, and we want to be the ones leading that change, rather than reacting to it. So be bold. Be a leader. We're also open to change on the inside. If there's something that could be improved internally, be bold and bring it up. If we can't embrace change on the inside, we can't drive it on the outside.